

INDIRECT EXPENSES - Redtail at Moab, Utah

Passenger Liability Insurance	14,000
Baggage Liability Insurance	9,000
Station Rent - SLC	18,000
Station Rent - CNY (200 sq ft x 1.50/mo x 12/mos)	3,600
Supplies	1,200
Advertising	15,662
Landing Fees - SLC	6,200
Hangar (2000 sq ft x .09/mo x 12/mos)	2,160
Personnel Expenses:	
Administrative Management	6,838
Booking/Reservations Clerk	18,450
General Clerk/Line Assistant	12,000
Director of Operations	17,000
Payroll taxes and benefits (21%)	11,400
Telephone	9,600
Printing	5,700
Uniforms	1,500
Legal Council	6,000
Repairs - facility and vehicle	2,400
Vehicles	5,000
Travel Expense	5,000
Recurrent training	14,000
Fuel truck lease - CNY	9,000
Commissions	12,200
Booking Fees	3,108
Start-up cost recapture (44,650/2 years)	22,325
TOTAL INDIRECT EXPENSE:	231,343