

Alpine Air

3450 W. Mike Jense Pkwy Provo, UT 84601
(801) 373-1508 • FAX (801) 377-3781

00:00:00

00:00:17 00:12:49

00:00:00
Protest

Docket CST-1997-2827

Mr. Dennis DeVany, Chief
Department of Transportation
Office Secretary
Office of Aviation
Essential Air Service Division X-53
400 Seventh Street, S.W.
Washington, D.C. 20590

July 8, 1998

Dear Mr. DeVany,

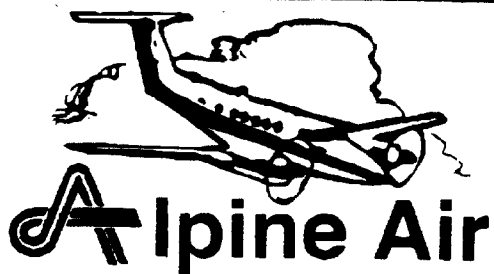
Re: Moab, UT E.A.S.

We are in receipt your fax dated July 2, 1998 wherein you notified us of the termination of our essential service contract for Moab, Utah, effective September 30, 1998. Please accept this writing as our formal protest to this decision for the following reasons;

1. Community support for our service was overwhelming: 32 letters of support and only 2 letters supporting the competing proposal of Redtail Aviation.
2. The cost of providing our service is real and documented over several years. Whereas numerous line-item expenses are grossly underestimated in the Redtail proposal.
3. The use of the Navajo chieftain to supplement the Cheyenne III is necessary due to the extraordinary aircraft damage we suffered to our Cheyenne's that was sustained at Salt Lake City, which was previously documented to your department. Under the terms of our existing agreement and proposed agreement, we are not limited to any frequency in the Navajo chieftain.

Additionally, Mr. DeVany, the Redtail proposal indicates that two (2) Turbine aircraft are an integral part of their proposal, and this consequently weighed in the selection process. Therefore, as we have discussed, Redtails operations should not be allowed to commence until the two (2) aircraft are in position, ready to fly this contract.

In conclusion, if Redtail cannot be in position by September 30, 1998 the community of Moab will lose their scheduled air service. The F.A.A. required process to begin operating turbine aircraft is complex and lengthy. It is most unlikely that this process can be concluded before September 30, 1998, thus causing unnecessary economic hardships to this community.



3450 W. Mike Jense Pkwy Provo, UT 84601
(801) 373-1508 • FAX (801) 377-3781

Alpine Air will plan an orderly exit from this contract, as we discussed. However, if the F.A.A. and several financial requirements appear insurmountable for Redtail to commence service on October 1, 1998, Alpine Air offers to continue this contract for the next (2) years if we are notified on or before September 1, 1998.

Sincerely,



Eugene R. Mallette
C.E.O.
Alpine Air