REPORT OF FINANCIAL
AND OPERATING STATISTICS FOR
LARGE CERTIFICATED
AIR CARRIERS

Period ended September 30 ,19 2000

Hawaiian Airlines, Inc.

(Full name of reporting company)

CERTIFICATION\*

I, the undersigned Lyn F. Anzai

(Title of officer in charge of accounts)

of the Hawaiian Airlines, Inc.

(Full name of reporting company)

do certify that this report and all schedules, ADP-media submissions, Passenger Origin-Destination Survey submissions and supporting documents which are submitted herewith or have been submitted heretofore as parts of this report filed for the above indicated period have been prepared under my direction; that I have carefully examined them and declare that they correctly reflect the accounts and records of the company, and to the best of my knowledge and belief are a complete and accurate statement, after adjustments to reflect full accruals, of the operating revenues and expenses, income items, assets, liabilities, capital, retained earnings, and operating statistics for the periods reported in the several schedules, the Schedule T-100 ADP-media submissions, and the Passenger Origin-Destination Survey; that the various items herein reported were determined in accordance with the Uniform System of Accounts and Reports for Large Certificated Air Carriers prescribed by the Department of Transportation; and that the data contained herein are reported on a basis consistent with that of the preceding report except as specifically noted in the financial and statistical statements.

> <u>V</u>P, General Counsel & Corporate Secretary

P.O. Box 30068 Honolulu, HI 96820

(Air Carrier Post Office Address)

Dated November 10, ,19 2000

\*Title 18 U.S.C. Sec. 1001, Crimes and Criminal Procedure, makes it a criminal offense subject-to a maximum fine of \$10,000 or imprisonment for not more than 5 years, or both, to knowingly and willfuly make or cause to be made any false or fraudulent statements or representations in any matter within jurisdiction of any agency of the United States.

RSPA Form 41 Schedule A

## BALANCE SHEET

Schedule	eptember 30, 2000 B-1 DESCRIPTION	Air Carrier: Operation :	Domestic	HAD AMOUNT
1010 1100 1200 1270 1290 1299 1399 1410 1420 1499	ASSETS CURRENT ASSETS Cash Short-Term Investments Notes Receivable Accounts Receivable Less Allow. for Bad Debts Net Notes & Accounts Receivable Net Spare Parts & Supplies Prepaid Items Other Current Assets Total Current Assets			7,528,286 74,444,287 0 32,495,144 1,161,299 31,333,845 7,034,373 6,576,662 10,094,030 137,011,483
1510 1530 1550 1599	INVESTMENTS IN SPECIAL FUNDS Inv. in Associated Companies Other Investments & Receivables Special Funds Total Inv. & Special Funds			771,183 579,563 349,755 1,700,501
1609 1649 1668 1675 1679 1685	OPERATING PROPERTY & EQUIPMENT Flight Equipment Ground-Property and Equipment Less Allowance for Depreciation Property & Equipment - Net Land Purchase Dep. & Adv. Payments			35,214,995 28,607,355 19,074,147 44,748,203
1689 1695 1696 1699	Construction Work-in-progress Leased Property - Cap. Leases Accum. Amort. Capital Leases Total Oper. Prop.& Equipment			8,242,379 7,092,029 3,276,692 56,805,919
1791 1792 1799	NONOPERATING PROP. & EQUIPMENT Less Allow. for Depr Nonop. Net Nonoperating Prop. & Eqmt.			9,845,361 9,845,361 0
1820 1830 1890 1895	OTHER ASSETS Long-term Prepayments Unamort. Dev. & Preop. Costs Other Assets and Def. Charges Total Other Assets			38,196,528 0 54,961,642 93,158,170
1899	TOTAL ASSETS			288,676,073

## BALANCE SHEET

As At: S Schedule ACCT#	September 30, 2000 B-1 DESCRIPTION	Air Carrier: Operation :	Hawaiian Domestic	
2000	LIABILITIES & STOCKHOLDERS' EQ. CURRENT LIABILITIES Curr. Maturities of L-T Debt			3,897,852
2005 2015 2021 2025 2080 2110 2120	Notes Payable - Banks Notes Payable - Others Trade Accts. Payable Accts. Payable - Other Curr. Oblig. Under Cap. Leases Accrued Salaries & Wages Accrued Vacation Pay			0 0 47,183,719 33,276 739,639 3,639,732 10,068,845
2125 2130 2140 2160	Accrued Interest Accrued Taxes Dividends Declared Air Traffic Liability			0 549,991 0 70,603,280
2190 2199	Other Current Liabilities Total Current Liabilities			32,242,235 168,958,569
2210 2240 2250 2280 2290	NONCURRENT LIABILITIES Long-term Debt Advances from Assoc. Companies Pension Liability Noncurrent ObglCapital Leases Other Noncurrent Liabilities		`	33,597,241 0 0 2,231,895 18,781,951
2299	Total Noncurrent Liabilities			54,611,087
2340 2345 2390 2399	DEFERRED CREDITS Deferred Income Taxes Deferred Investment Tax Credits Other Deferred Credits Total Deferred Credits			12,562,320 0 0 12,562,320
2820 2840 2860 2869 2899 2899 2900 2959 2990	STOCKHOLDERS' EQUITY Preferred Shares Issued Common Shares Issued Subscribed & Unissued Total Capital Stock Additional Capital Invested Total Paid in Capital Retained Earnings Total Stockholders' Equity Less Treasury Stock Net Stockholders' Equity			0 410,011 0 410,011 85,609,576 86,019,587 -33,475,490 52,544,097
2999	Total Liab. & Stockholders' Eq.			288,676,073
2820A 2840A	No. of Preferred Shares Issued No. of Common Shares Issued			0 40,997,335

	US Department of Transportation											
- 1	Research and		AIR	FRAME AND A	URCRAFT EN	IGINE ACQUIS	SITIONS	Air Carrier	HAWAIIAN A	VIRLINES, INC.		
	Special Programs			Al	ND RETIREM	ENTS		Quarter Er	ded <u>Septem</u>	ber 30, 2000		
,	Administration											
L			Date	Acquisition		Number of						
1	Year of First	Airframe	Acquired	or	Airframe	Engines		Maximum		Amortized/		
n	Delivery	Manufacturer's	or	Retirement	License	Acquired/	Type, Model and Cabin Design	Seating	Cost	Depreciated	Realization	Acquired From/
е	(Airframe)	Serial Number	Retired	"A" or "R"	Number	Retired		Capacity		Cost		Disposition
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)
1	NONE	NONE	NONE	NONE	NONE	NONE	NONE					
2												
3												
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Air Carrier: Hawaiian Airlines, Inc. Quarter Ended: September 30, 2000

U.S. Department of Transportation Research and Special Programs Administration

## STATEMENT OF CASH FLOWS

Cash Flows From Operating Activities:  Net loss	\$	(220)
Adjustments to reconcile net loss to net cash	4	(220)
provided by (used in) operating activities:		
Depreciation		2,718
Amortization		1,397
Net periodic postretirement benefit cost		279
Restructuring Charge		12,847
Loss on disposition of property and equipment		17
Increase in accounts receivable		(2,308)
Increase in inventory		(284)
Increase in prepaid expenses and other		(1,849)
Decrease in deferred taxes, net		7,596
Increase in accounts payable		3,803
Increase in accrued liabilities		3,923
Decrease in air traffic liability		(8,132)
Other, net		(2,843)
Net cash provided by operating activities		16,944
Cash Flows From Investing Activities:		
Purchases of property and equipment		(5,503)
Progress payments on flight equipment		(6,456)
Net proceeds from disposition of property and equipment		56
Net cash used in investing activities		(11,903)
ash Flows From Financing Activities:		
Proceeds from issuance of debt		1,996
Repurchase of common stock		(10,287)
Repurchase of warrants		-
Repayment of debt		(6,798)
Principal payments under capital lease obligation		(251)
Not each used in financing activities		(15.240)
Net cash used in financing activities		(15,340)
Net decrease in cash and cash equivalents		(10,299)
ash and Cash Equivalents - Beginning of Period		92,272

## STATEMENT OF OPERATIONS

	Ended: September 30, 2000 e P-1.2 Group III DESCRIPTION	Air Carrier: Operation :	
3901.1 3901.2 3901 3905 3906.1 3906.2 3907.1 3907.2 3919.1 3919.2 4808 4898 4999	OPERATING REVENUES Passenger - First Class Passenger - Coach Transport Revenues - Passenger Mail Property - Freight Property - Excess Baggage Charter - Passenger Charter - Property Reserv. Cancellation Fees Misc. Operating Revenues Public Service Subsidy Transport Related Total Operating Revenue		0 7,538,208 7,538,208 228,122 169,658 961 9,719,250 0 52,429 0 32,287 17,740,915
5100 5400 5500 6400 6700 6300 7000 7100 7199	OPERATING EXPENSES Flying Operations Maintenance Passenger Service Aircraft & Traffic Servicing Promotion & Sales General & Administrative Depreciation & Amortization Transport Related Expenses Total Operating Expenses		4,974,000 4,247,231 1,962,493 2,171,990 1,650,049 1,026,175 292,401 73,356 16,397,695
7999	Operating Profit or Loss		1,343,220
8181 8182 8185 8188.5 8189 8199 8999	NONOPERATING EXPENSE (INCOME) Int. Exp. (Inc.) on L-T-D & Cap Other Interest Expense (Income) Foreign Exchange Gain or Loss Capital (Gains)/Losses- Op.Prop Capital (Gains)/Losses- Other Other Expense (Income) - Net Nonoperating Expense (Income) Income Before Income Taxes		66,715 0 0 0 14,930 81,645 1,261,575
9100	Income Tax Expense		1,458,093
9199	Inc. Bf. Disc. Ops & Other Items	S	-196,518
9600	Discontinued Operations		0
9796 9797 9799	Extraordinary Items Inc. Tax Appl. To Extraord.Item Income Before Account. Changes		0 0 -196,518
9800 9899	Accounting Changes Net Income		0 -196,518

## STATEMENT OF OPERATIONS

		0121112		
schedule	Ended: September 30, 2000 P-1.2 Group III DESCRIPTION	Air Carrier: Operation :	Domestic	HAD AMOUNT
3901.2 3901 3905 3906.1 3906.2	Transport Revenues - Passenger Mail Property - Freight Property - Excess Baggage Charter - Passenger Charter - Property Reserv. Cancellation Fees			0 0 129,134,178 100,906 6,362,845 390,445 10,775,406 0 2,165,684 0 3,229,479 152,158,943
5100 5400 5500 6400 6700 6800 7000 7100 7199	OPERATING EXPENSES Flying Operations Maintenance Passenger Service Aircraft & Traffic Servicing Promotion & Sales General & Administrative Depreciation & Amortization Transport Related Expenses Total Operating Expenses			44,281,846 31,049,931 16,583,704 20,722,801 13,943,455 8,671,511 16,669,284 619,885 152,542,417
7999	Operating Profit or Loss			-383,474
8181 8182 8185 8188.5	NONOPERATING EXPENSE (INCOME) Int. Exp. (Inc.) on L-T-D & Cap Other Interest Expense (Income) Foreign Exchange Gain or Loss Capital (Gains)/Losses- Op.Prop Capital (Gains)/Losses- Other Other Expense (Income) - Net	)		740,230 23,215 0 16,752
8199 8999	Nonoperating Expense (Income) Income Before Income Taxes			-539,299 155,825
9100	Income Tax Expense			180,098
9199	Inc. Bf. Disc. Ops & Other Item	ms		-24,273
9600	Discontinued Operations			0
9796 9797 9799	Extraordinary Items Inc. Tax Appl. To Extraord. Item Income Before Account. Changes	m.		0 0 -24,273
9800 9899	Accounting Changes Net Income			0 -24,273

# STATEMENT OF OPERATIONS

		01 21011 - 0011		
Schedule	Ended: September 30, 2000 P-1.2 Group III DESCRIPTION	Air Carrier: Operation :	System	HAS AMOUNT
3901.1 3901.2 3901 3905 3906.1 3906.2 3907.1 3907.2 3919.1 3919.2 4808 4898 4999	Mail Property - Freight Property - Excess Baggage Charter - Passenger Charter - Property			7,538,208 136,672,386 329,028 6,532,503 391,406 20,494,656 0 2,218,113 0 3,261,766 169,899,858
5100 5400 5500 6400 6700 6800 7000 7100 7199	OPERATING EXPENSES Flying Operations Maintenance Passenger Service Aircraft & Traffic Servicing Promotion & Sales General & Administrative Depreciation & Amortization Transport Related Expenses Total Operating Expenses			49,255,846 35,297,162 18,546,197 22,894,791 15,593,504 9,697,686 16,961,685 693,241 168,940,112
7999	Operating Profit or Loss			959,746
8181 8182 8185 8188.5 8189 8199 8199	NONOPERATING EXPENSE (INCOME) Int. Exp. (Inc.) on L-T-D & Cap Other Interest Expense (Income Foreign Exchange Gain or Loss Capital (Gains)/Losses- Op.Pro Capital (Gains)/Losses- Other Other Expense (Income) - Net Nonoperating Expense (Income) Income Before Income Taxes	)		806,945 23,215 0 16,752 -1,304,566 -457,654 1,417,400
9100	Income Tax Expense			1,638,191
9199	Inc. Bf. Disc. Ops & Other Ite	ms		-220,791
9600	Discontinued Operations			0
9796 9797 9799	Extraordinary Items Inc. Tax Appl. To Extraord.Ite Income Before Account. Changes			0 0 -220,791
9800 9899	Accounting Changes Net Income			0 -220,791

US Department of Transportation
Research and Special Programs
Administration

HAWAIIAN AIRLINES, INC.
SYSTEM
September 30, 2000

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**NOTES TO RSPA FORM 41 REPORT** 

#### 1. Summary of Significant Accounting Policies

## **Basis of Presentation**

In the opinion of management, the unaudited condensed financial statements included in this report contain all adjustments necessary for a fair presentation of the results of operations and statements of cash flows for the interim periods covered and the financial condition of Hawaiian Airlines, Inc. ("Hawaiian Airlines" or the "Company") as of September 30, 2000. The operating results for the interim period are not necessarily indicative of the results to be expected for the full fiscal year.

The accompanying financial statements should be read in conjunction with the financial statements and the notes thereto contained in Hawaiian Airlines' Annual Report on Form 10-K for the year ended December 31, 1999.

#### Cash and Cash Equivalents

The Company considers all investments purchased with an original maturity of three months or less to be cash equivalents. Short-term cash investments at September 30, 2000 were valued at cost and amounted to \$74.4 million.

#### **Inventories**

Inventories consisting of flight equipment expendable parts and supplies are stated at average cost, less an allowance for obsolescence.

## **Assets Held for Sale**

Assets held for sale consisting of expendable inventory parts and rotable flight equipment are stated at the lower of average cost or net realizable value for expendable inventory parts and the lower of average cost or fair value less cost to sell for rotable flight equipment. As of September 30, 2000, expendable inventory parts and rotable flight equipment held for sale are fully reserved.

US Department of Transportation
Research and Special Programs
Administration

HAWAIIAN AIRLINES, INC.
SYSTEM
September 30, 2000

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**NOTES TO RSPA FORM 41 REPORT** 

#### **Property and Equipment**

Owned property and equipment are stated at cost, except for assets determined to be impaired which are stated at fair market value. Costs of major improvements are capitalized. Depreciation and amortization are provided on a straight-line basis over the following estimated useful lives:

Maintenance and repairs are charged to operations as incurred, except that (1) costs of overhauling engines are charged to operations in the year the engines are removed for overhaul and (2) scheduled heavy airframe overhauls on DC-9-50 aircraft are recorded under the deferral method whereby the cost of overhaul is capitalized and amortized over the shorter of the period benefited or the lease term. Additionally, provision is made for the estimated cost of scheduled heavy airframe overhauls required to be performed on leased DC-9-50 aircraft prior to their return to lessors. Commencing January 1, 2000, due to the Company's intentions to replace its DC-9 fleet in 2001 and the resultant reduction of DC-9 flight equipment and related assets to fair market value as of December 31, 1999, heavy airframe overhauls and major structural modifications on DC-9 aircraft will be expensed as incurred. Maintenance and repairs on DC-10-10 aircraft are charged to operations on a flight hour basis.

### Reorganization Value in Excess of Amounts Allocable to Identifiable Assets

Reorganization value in excess of amounts allocable to identifiable assets is amortized on a straight-line basis over 20 years. Accumulated amortization at September 30, 2000 totaled approximately \$19.5 million. The estimated income tax benefit from the expected utilization of net operating loss carryforwards arising prior to the Effective Date has also been applied as a reduction to Excess Reorganization Value. The Company will continue to assess and evaluate whether the remaining useful life of the asset requires revision or, through the use of estimated future undiscounted cash flows over the remaining life of the asset, whether the remaining balance of the asset may not be recoverable. The assessment of the recoverability of the unamortized amount will be impacted if estimated future operating cash flows are not achieved.

Air Carrier: Operation: Date: SYSTEM
September 30, 2000

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**NOTES TO RSPA FORM 41 REPORT** 

#### Air Traffic Liability

Passenger fares are recorded as operating revenues when the transportation is provided. The value of unused passenger tickets is included as air traffic liability. The Company performs periodic evaluations of this estimated liability, and any adjustments resulting therefrom, which can be significant, are included in results of operations for the periods in which the evaluations are completed.

#### Frequent Flyer Program

The Company sponsors a frequent flyer program and records an estimated liability for the incremental cost associated with providing the related free transportation during the period a free travel award is earned. Incremental costs primarily include fuel and catering.

The Company also sells mileage credits to participating partners such as hotels, car rental agencies and credit card companies. During 1999, as promulgated by the Securities and Exchange Commissions' Staff Accounting Bulletin No. 101, "Revenue Recognition in Financial Statements," the Company changed the method it uses to account for the sale of these mileage credits. Under the new accounting method, revenue from the sale of mileage credits is deferred and recognized when transportation is provided. Previously, the resulting revenue was recorded in the period in which the credits were sold. The Company believes the new method is preferable as it results in a better matching of revenues with the period in which services are provided.

#### **Derivative Financial Instruments**

The Company utilizes derivative financial instruments principally comprised of heating oil forward contracts to manage market risks and hedge its exposure to fluctuations in its aircraft fuel costs. These contracts qualify for hedge accounting treatment as they manage risk, identify firm commitments for set time periods and meet correlation criteria for effectiveness. The Company accounts for its derivative contracts on a deferral basis. Initial and subsequent margin deposit requirements are reflected in prepaid expenses and other assets. Realized and unrealized gains and losses, fees and commissions are deferred and recognized upon settlement of the underlying contract. The Company's practice is to not hold or issue financial instruments for trading purposes.

Air Carrier: Operation: Date: HAWAIIAN AIRLINES, INC.
SYSTEM
September 30, 2000

NOTES TO RSPA FORM 41 REPORT

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#### Sales Commissions

Commissions from the sale of passenger traffic are recognized as expense when the transportation is provided and the related revenue is recognized. The amount of sales commissions not yet recognized as expense is included in prepaid expenses and other current assets in the accompanying balance sheets.

### **Advertising Costs**

The Company expenses the cost of advertising as incurred.

#### **Income Taxes**

Income taxes are accounted for under the asset and liability method. Deferred tax assets and liabilities are recognized for future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases and operating loss and tax credit carryforwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date.

### Use of Estimates in the Preparation of Financial Statements

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ significantly from those estimates.

Material estimates that are particularly susceptible to significant change relate to the determination of air traffic liability, accruals for loss contingencies and the amounts reported for accumulated pension and other postretirement benefit obligations. Management believes that such estimates have been appropriately established in accordance with generally accepted accounting principles.

US Department of Transportation	Air Carrier:	HAWAIIAN AIRLINES, INC.
Research and Special Programs	Operation:	SYSTEM
Administration	Date:	September 30, 2000

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### NOTES TO RSPA FORM 41 REPORT

### **New Accounting Pronouncements**

In June 1998, the FASB issued SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities," which establishes accounting and reporting standards for derivative instruments and for hedging activities. SFAS No. 133 requires that an entity recognize all derivatives as either assets or liabilities in the statement of financial position and measure those instruments at fair value. The provisions of SFAS No. 133, as amended by SFAS No. 137, are effective for all fiscal quarters of fiscal years beginning after June 15, 2000. The Company will adopt SFAS No. 133 on January 1, 2001 but has not yet determined the impact of its adoption.

### **Restructuring Charge**

\$12.8 million in restructuring charges related to the impending retirement of the Company's fleet of DC-9 aircraft were recorded during the third quarter 2000. \$6.0 million of the charges were to reduce the net value of DC-9 surplus parts inventory to estimated fair market value. \$6.8 million of the charges were to provide for the return of the leased DC-9 aircraft to the conditions specified in the operating leases.

## 2. Passenger Facility Charge Activity

Passenger facility charge activity for the quarterly period ended September 30, 2000 is as follows:

PFC Amount in Account 2190 at Beginning of Quarter	\$ 381,529.94
Total Amount Collected in Trust for Public Agencies	634,140.43
Total Amount Remitted to Public Agencies (at \$2.92)	(723,398.18)
Adjustments (Collection compensation, PFC refunds)	 (1,982.12)
PFC Amount in Account 2190 at End of Quarter	\$ 381,529.94

JS Department of Transportation	Air Carrier:	HAWAIIAN AIRLINES, INC
Research and Special Programs	Operation:	SYSTEM
Administration	Date:	September 30, 2000

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#### **NOTES TO RSPA FORM 41 REPORT**

#### 1. Summary of Significant Accounting Policies

### **Basis of Presentation**

In the opinion of management, the unaudited condensed financial statements included in this report contain all adjustments necessary for a fair presentation of the results of operations and statements of cash flows for the interim periods covered and the financial condition of Hawaiian Airlines, Inc. ("Hawaiian Airlines" or the "Company") as of September 30, 2000. The operating results for the interim period are not necessarily indicative of the results to be expected for the full fiscal year.

The accompanying financial statements should be read in conjunction with the financial statements and the notes thereto contained in Hawaiian Airlines' Annual Report on Form 10-K for the year ended December 31, 1999.

#### Cash and Cash Equivalents

The Company considers all investments purchased with an original maturity of three months or less to be cash equivalents. Short-term cash investments at September 30, 2000 were valued at cost and amounted to \$74.4 million.

### **Inventories**

Inventories consisting of flight equipment expendable parts and supplies are stated at average cost, less an allowance for obsolescence.

#### **Assets Held for Sale**

Assets held for sale consisting of expendable inventory parts and rotable flight equipment are stated at the lower of average cost or net realizable value for expendable inventory parts and the lower of average cost or fair value less cost to sell for rotable flight equipment. As of September 30, 2000, expendable inventory parts and rotable flight equipment held for sale are fully reserved.

US Department of Transportation					
Research and Special Programs					
Administration					

HAWAIIAN AIRLINES, INC.
SYSTEM
September 30, 2000

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**NOTES TO RSPA FORM 41 REPORT** 

### **Property and Equipment**

Owned property and equipment are stated at cost, except for assets determined to be impaired which are stated at fair market value. Costs of major improvements are capitalized. Depreciation and amortization are provided on a straight-line basis over the following estimated useful lives:

Maintenance and repairs are charged to operations as incurred, except that (1) costs of overhauling engines are charged to operations in the year the engines are removed for overhaul and (2) scheduled heavy airframe overhauls on DC-9-50 aircraft are recorded under the deferral method whereby the cost of overhaul is capitalized and amortized over the shorter of the period benefited or the lease term. Additionally, provision is made for the estimated cost of scheduled heavy airframe overhauls required to be performed on leased DC-9-50 aircraft prior to their return to lessors. Commencing January 1, 2000, due to the Company's intentions to replace its DC-9 fleet in 2001 and the resultant reduction of DC-9 flight equipment and related assets to fair market value as of December 31, 1999, heavy airframe overhauls and major structural modifications on DC-9 aircraft will be expensed as incurred. Maintenance and repairs on DC-10-10 aircraft are charged to operations on a flight hour basis.

### Reorganization Value in Excess of Amounts Allocable to Identifiable Assets

Reorganization value in excess of amounts allocable to identifiable assets is amortized on a straight-line basis over 20 years. Accumulated amortization at September 30, 2000 totaled approximately \$19.5 million. The estimated income tax benefit from the expected utilization of net operating loss carryforwards arising prior to the Effective Date has also been applied as a reduction to Excess Reorganization Value. The Company will continue to assess and evaluate whether the remaining useful life of the asset requires revision or, through the use of estimated future undiscounted cash flows over the remaining life of the asset, whether the remaining balance of the asset may not be recoverable. The assessment of the recoverability of the unamortized amount will be impacted if estimated future operating cash flows are not achieved.

Air Carrier: Operation: Date: HAWAIIAN AIRLINES, INC.

SYSTEM

September 30, 2000

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**NOTES TO RSPA FORM 41 REPORT** 

#### **Air Traffic Liability**

Passenger fares are recorded as operating revenues when the transportation is provided. The value of unused passenger tickets is included as air traffic liability. The Company performs periodic evaluations of this estimated liability, and any adjustments resulting therefrom, which can be significant, are included in results of operations for the periods in which the evaluations are completed.

#### Frequent Flyer Program

The Company sponsors a frequent flyer program and records an estimated liability for the incremental cost associated with providing the related free transportation during the period a free travel award is earned. Incremental costs primarily include fuel and catering.

The Company also sells mileage credits to participating partners such as hotels, car rental agencies and credit card companies. During 1999, as promulgated by the Securities and Exchange Commissions' Staff Accounting Bulletin No. 101, "Revenue Recognition in Financial Statements," the Company changed the method it uses to account for the sale of these mileage credits. Under the new accounting method, revenue from the sale of mileage credits is deferred and recognized when transportation is provided. Previously, the resulting revenue was recorded in the period in which the credits were sold. The Company believes the new method is preferable as it results in a better matching of revenues with the period in which services are provided.

#### **Derivative Financial Instruments**

The Company utilizes derivative financial instruments principally comprised of heating oil forward contracts to manage market risks and hedge its exposure to fluctuations in its aircraft fuel costs. These contracts qualify for hedge accounting treatment as they manage risk, identify firm commitments for set time periods and meet correlation criteria for effectiveness. The Company accounts for its derivative contracts on a deferral basis. Initial and subsequent margin deposit requirements are reflected in prepaid expenses and other assets. Realized and unrealized gains and losses, fees and commissions are deferred and recognized upon settlement of the underlying contract. The Company's practice is to not hold or issue financial instruments for trading purposes.

<b>US Department of Transportation</b>
Research and Special Programs
Administration

HAWAIIAN AIRLINES, INC.

SYSTEM

September 30, 2000

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**NOTES TO RSPA FORM 41 REPORT** 

#### **Sales Commissions**

Commissions from the sale of passenger traffic are recognized as expense when the transportation is provided and the related revenue is recognized. The amount of sales commissions not yet recognized as expense is included in prepaid expenses and other current assets in the accompanying balance sheets.

#### **Advertising Costs**

The Company expenses the cost of advertising as incurred.

#### Income Taxes

Income taxes are accounted for under the asset and liability method. Deferred tax assets and liabilities are recognized for future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases and operating loss and tax credit carryforwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date.

## Use of Estimates in the Preparation of Financial Statements

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ significantly from those estimates.

Material estimates that are particularly susceptible to significant change relate to the determination of air traffic liability, accruals for loss contingencies and the amounts reported for accumulated pension and other postretirement benefit obligations. Management believes that such estimates have been appropriately established in accordance with generally accepted accounting principles.

<b>US Department of Transportation</b>
Research and Special Programs
Administration

HAWAIIAN AIRLINES, INC. SYSTEM September 30, 2000

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**NOTES TO RSPA FORM 41 REPORT** 

## **New Accounting Pronouncements**

In June 1998, the FASB issued SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities," which establishes accounting and reporting standards for derivative instruments and for hedging activities. SFAS No. 133 requires that an entity recognize all derivatives as either assets or liabilities in the statement of financial position and measure those instruments at fair value. The provisions of SFAS No. 133, as amended by SFAS No. 137, are effective for all fiscal quarters of fiscal years beginning after June 15, 2000. The Company will adopt SFAS No. 133 on January 1, 2001 but has not yet determined the impact of its adoption.

### Restructuring Charge

\$12.8 million in restructuring charges related to the impending retirement of the Company's fleet of DC-9 aircraft were recorded during the third quarter 2000. \$6.0 million of the charges were to reduce the net value of DC-9 surplus parts inventory to estimated fair market value. \$6.8 million of the charges were to provide for the return of the leased DC-9 aircraft to the conditions specified in the operating leases.

## 2. Passenger Facility Charge Activity

Passenger facility charge activity for the quarterly period ended September 30, 2000 is as follows:

PFC Amount in Account 2190 at Beginning of Quarter	\$ 381,529.94
Total Amount Collected in Trust for Public Agencies	634,140.43
Total Amount Remitted to Public Agencies (at \$2.92)	(723,398.18)
Adjustments (Collection compensation, PFC refunds)	(1,982.12)
PFC Amount in Account 2190 at End of Quarter	\$ 381,529.94

Air Carrier: Operation: Date: HAWAIIAN AIRLINES, INC.
SYSTEM
September 30, 2000

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**NOTES TO RSPA FORM 41 REPORT** 

### 1. Summary of Significant Accounting Policies

#### **Basis of Presentation**

In the opinion of management, the unaudited condensed financial statements included in this report contain all adjustments necessary for a fair presentation of the results of operations and statements of cash flows for the interim periods covered and the financial condition of Hawaiian Airlines, Inc. ("Hawaiian Airlines" or the "Company") as of September 30, 2000. The operating results for the interim period are not necessarily indicative of the results to be expected for the full fiscal year.

The accompanying financial statements should be read in conjunction with the financial statements and the notes thereto contained in Hawaiian Airlines' Annual Report on Form 10-K for the year ended December 31, 1999.

### Cash and Cash Equivalents

The Company considers all investments purchased with an original maturity of three months or less to be cash equivalents. Short-term cash investments at September 30, 2000 were valued at cost and amounted to \$74.4 million.

### **Inventories**

Inventories consisting of flight equipment expendable parts and supplies are stated at average cost, less an allowance for obsolescence.

#### **Assets Held for Sale**

Assets held for sale consisting of expendable inventory parts and rotable flight equipment are stated at the lower of average cost or net realizable value for expendable inventory parts and the lower of average cost or fair value less cost to sell for rotable flight equipment. As of September 30, 2000, expendable inventory parts and rotable flight equipment held for sale are fully reserved.

US Department of Transportation					
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Administration					

HAWAIIAN AIRLINES, INC.
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September 30, 2000

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NOTES TO RSPA FORM 41 REPORT

#### **Property and Equipment**

Owned property and equipment are stated at cost, except for assets determined to be impaired which are stated at fair market value. Costs of major improvements are capitalized. Depreciation and amortization are provided on a straight-line basis over the following estimated useful lives:

Maintenance and repairs are charged to operations as incurred, except that (1) costs of overhauling engines are charged to operations in the year the engines are removed for overhaul and (2) scheduled heavy airframe overhauls on DC-9-50 aircraft are recorded under the deferral method whereby the cost of overhaul is capitalized and amortized over the shorter of the period benefited or the lease term. Additionally, provision is made for the estimated cost of scheduled heavy airframe overhauls required to be performed on leased DC-9-50 aircraft prior to their return to lessors. Commencing January 1, 2000, due to the Company's intentions to replace its DC-9 fleet in 2001 and the resultant reduction of DC-9 flight equipment and related assets to fair market value as of December 31, 1999, heavy airframe overhauls and major structural modifications on DC-9 aircraft will be expensed as incurred. Maintenance and repairs on DC-10-10 aircraft are charged to operations on a flight hour basis.

#### Reorganization Value in Excess of Amounts Allocable to Identifiable Assets

Reorganization value in excess of amounts allocable to identifiable assets is amortized on a straight-line basis over 20 years. Accumulated amortization at September 30, 2000 totaled approximately \$19.5 million. The estimated income tax benefit from the expected utilization of net operating loss carryforwards arising prior to the Effective Date has also been applied as a reduction to Excess Reorganization Value. The Company will continue to assess and evaluate whether the remaining useful life of the asset requires revision or, through the use of estimated future undiscounted cash flows over the remaining life of the asset, whether the remaining balance of the asset may not be recoverable. The assessment of the recoverability of the unamortized amount will be impacted if estimated future operating cash flows are not achieved.

Air Carrier: Operation: Date: HAWAIIAN AIRLINES, INC.
SYSTEM
September 30, 2000

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**NOTES TO RSPA FORM 41 REPORT** 

## **Air Traffic Liability**

Passenger fares are recorded as operating revenues when the transportation is provided. The value of unused passenger tickets is included as air traffic liability. The Company performs periodic evaluations of this estimated liability, and any adjustments resulting therefrom, which can be significant, are included in results of operations for the periods in which the evaluations are completed.

### Frequent Flyer Program

The Company sponsors a frequent flyer program and records an estimated liability for the incremental cost associated with providing the related free transportation during the period a free travel award is earned. Incremental costs primarily include fuel and catering.

The Company also sells mileage credits to participating partners such as hotels, car rental agencies and credit card companies. During 1999, as promulgated by the Securities and Exchange Commissions' Staff Accounting Bulletin No. 101, "Revenue Recognition in Financial Statements," the Company changed the method it uses to account for the sale of these mileage credits. Under the new accounting method, revenue from the sale of mileage credits is deferred and recognized when transportation is provided. Previously, the resulting revenue was recorded in the period in which the credits were sold. The Company believes the new method is preferable as it results in a better matching of revenues with the period in which services are provided.

#### **Derivative Financial Instruments**

The Company utilizes derivative financial instruments principally comprised of heating oil forward contracts to manage market risks and hedge its exposure to fluctuations in its aircraft fuel costs. These contracts qualify for hedge accounting treatment as they manage risk, identify firm commitments for set time periods and meet correlation criteria for effectiveness. The Company accounts for its derivative contracts on a deferral basis. Initial and subsequent margin deposit requirements are reflected in prepaid expenses and other assets. Realized and unrealized gains and losses, fees and commissions are deferred and recognized upon settlement of the underlying contract. The Company's practice is to not hold or issue financial instruments for trading purposes.

Air Carrier: Operation: Date: HAWAIIAN AIRLINES, INC.
SYSTEM
September 30, 2000

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**NOTES TO RSPA FORM 41 REPORT** 

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## Sales Commissions

Commissions from the sale of passenger traffic are recognized as expense when the transportation is provided and the related revenue is recognized. The amount of sales commissions not yet recognized as expense is included in prepaid expenses and other current assets in the accompanying balance sheets.

## **Advertising Costs**

The Company expenses the cost of advertising as incurred.

#### **Income Taxes**

Income taxes are accounted for under the asset and liability method. Deferred tax assets and liabilities are recognized for future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases and operating loss and tax credit carryforwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date.

## Use of Estimates in the Preparation of Financial Statements

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ significantly from those estimates.

Material estimates that are particularly susceptible to significant change relate to the determination of air traffic liability, accruals for loss contingencies and the amounts reported for accumulated pension and other postretirement benefit obligations. Management believes that such estimates have been appropriately established in accordance with generally accepted accounting principles.

US Department of Transportation
Research and Special Programs
Administration

HAWAIIAN AIRLINES, INC.
SYSTEM
September 30, 2000

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**NOTES TO RSPA FORM 41 REPORT** 

### **New Accounting Pronouncements**

In June 1998, the FASB issued SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities," which establishes accounting and reporting standards for derivative instruments and for hedging activities. SFAS No. 133 requires that an entity recognize all derivatives as either assets or liabilities in the statement of financial position and measure those instruments at fair value. The provisions of SFAS No. 133, as amended by SFAS No. 137, are effective for all fiscal quarters of fiscal years beginning after June 15, 2000. The Company will adopt SFAS No. 133 on January 1, 2001 but has not yet determined the impact of its adoption.

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Adjustments (Collection compensation, PFC refunds)		(1,982,12)
PFC Amount in Account 2190 at End of Quarter	<u>\$</u>	381,529.94

RSPA Form 41 Schedule P-2

Air Car	rier: Hawaiian Airlines	Operation:	System	HA S	
	rier: Hawaiian Airlines  DESCRIPTION	Total Eqp	DC-9-50	DC-10-1	DC-10-3
ACCT #	DESCRIPTION	Code 9999	Code 6501	Code 7301	Code 732:
	No. 11 a.c				
5123	FIVING OPERATIONS Filots and Copilots Other Flight Personnel Trainees and Instructors Personnel Expenses Prof. & Tech. Fees & Exp. Aircraft InterchOutside Aircraft Fuel Aircraft Coll Aircraft Rentals Other Supplies	8.061.494	3.148.228	3,905,063	1,008,203
5124	Other Flight Personnel	776.461	0	617.131	159.330
5128.1	Trainees and Instructors	0	0	0	0
5136	Personnel Expenses	460.425	47.948	327.836	84.641
5141	Prof. & Tech. Fees & Exp.	0	0	0	0
5143.7	Aircraft InterchOutside	0	0	o o	0
5145.1	Aircraft Fuel	29.921.199	6.321.998	18.756.645	4.842.556
5145.2	Aircraft Oil	67,089	40,458	21,167	5,464
5147	Aircraft Rentals	4,434,645	845,496	2,852,655	736,494
5153	Other Supplies	0	0	0	. 0
5155.1	Insur. Purch General	164,107	68.601	75.908	19,598
5157	Empl. Benefits and Pensions	1,770,106	614,251	918,673	237,182
5158	Injuries, Loss and Damage	244,191	244,191	0	0
5168	Aircraft Oil Aircraft Rentals Other Supplies Insur. Purch General Empl. Benefits and Pensions Injuries, Loss and Damage Taxes-Payroll Taxes-Other Than Payroll Other Expense Total Flying Operations	450,770	159,128	231,797	59,845
5169	Taxes-Other Than Payroll	2,877,790	669,056	1,755,502	453,232
5171	Other Expense	27,569	4,752	18,135	4,682
5199	Total Flying Operations	49,255,846	12,164,107	29,480,512	7,611,227
	DIRECT MAINTENANCE-FLIGHT EQUIP	1 700 224	1 507 606	153 100	30 500
5225.1	Maint Rose Valor	1,790,324	1,597,686	153,109	39,327
5225.2	Maint Eng. Labor	148,776	144,415	3,466	4 671 131
5243.1	Maint Airt. Outside Rep.	23,981,124	1,217,327	18,092,666	4,0/1,131
5243.2	Maint Eng. Outside Rep.	1,991,032	1,987,169	3,071	792
5243.7	Maint Mctaniala Ninfaces	1 150 077	1 102 023	20 606	10 240
5246.1	Maint Materials - Airirame	71 122	1,102,933	1 206	10,240
5240.2	Maint Ninfrm Nincorth Drove	71,123	09,303	1,200	332
52/2.1	Maint Ninfrm O/U Deferred	0	0	0	0
5212.3	Maint AC Fra Airmouth Duck	0	0	0	0
52/2.0	Maint AC Eng. Allworth. Prov	0	0	0	0
5272.0	DIRECT MAINTENANCE-FLIGHT EQUIP Maint Airf. Labor Maint Eng. Labor Maint Eng. Outside Rep. Maint Eng. Outside Rep. Maint AC Interch. Chrys-O/S Maint Materials - Airframe Maint Materials - Engines Maint Materials - Engines Maint Airfrm Airworth. Provs. Maint Airfrm O/H Deferred Maint AC Eng. Airworth. Prov Maint AC Eng. Airworth. Prov Total Dir Maint-Flt.Eqpt	29.135.256	6,119,035	18,293,294	4,722,927
		,			
5279.6	APPL. MAINT BURDEN FLT. EQ. Total Flt. Eq. Maint. (Memo)	3,708,449	778,855	2,328,441	601,153
5299	Total Fit. Eq. Maint. (Memo)	32,843,705	6,897,890	20,621,735	5,324,080
7073.9	NET OBSL & DETER EXP. PARTS	0	0	0	0
	DEPRECIATION - FLIGHT EQUIPMENT				
7075.1	Depr. Airframes	13,970,454	13,469,096	398,480	102,878
7075.2	Depr. Aircraft Engines	357,870	357,870	0	
7075.3	Depr. Airframe Parts	63,172	60,504	2,120	548
7075.4	Depr. Engine Parts	0	. 0	. 0	0
7075.5	Depr. Other Flt Eco.	136,404	8	108,407	27,989
7076.1	DEPRECIATION - FLIGHT EQUIPMENT Depr. Airframes Depr. Airframe Parts Depr. Engine Parts Depr. Other Flt Eqp. Amort. Cap. Leases Flt. Eqpt. EXPENSE OF INTERCHANGE AIRCRAFT	740,988	740,988	0	C
7098.1	Exp. of Interch. AC- Flt. Ops	0	0	0	C
7098.2	EXPENSE OF INTERCHANGE AIRCRAFT Exp. of Interch. AC- Flt. Ops Exp. of Interch. AC- Maint.	0	0	0	C
7098.9	Total Aircraft Operating Expens	97,368,439	33,690,463	50,611,254	13,066,722
	OTHER DEPRECIATION & AMORTIZATI				
7074.1	Amortization Develonmental &Pre	576.571			
7074.2	Amortization Other Intangibles	0.0,0,0			
7075.8	Amortization Other Intangibles Depreciation Hangar & Maint. Eq Depreciation Ground Property Amort. Capital Leases Other	22,610			
7075.9	Depreciation Ground Property	1,013,921			
	Diplomatical designation of the contract of th				

AIRCRAFT OPERATING EXP. - Sch. P-5.2 Grp II & III Qtr: September 30, 2000 Air Carrier: Hawaiian Airlines Operation: Domestic HAN Operation: Domestic Total Eqp DC-9-50 Code 9999 Code 650 HAD DC-10-1 DC-10-3 ACCT # DESCRIPTION Code 7301 Code 7321 FLYING OPERATIONS Pilots and Copilots Other Flight Personnel Trainees and Instructors 5123 7,402,626 3,148,228 3,624,516 629.882 5124 5128.1 405,112 304,284 52,880 5136 Personnel Expenses 47,948 Prof. & Tech. Fees & Exp. Aircraft Interch. -Outside Aircraft Fuel 5141 26,756,547 5145.1 Aircraft Oil 19,646 2,647,715 3,413 460,130 5145.2 63.517 40,458 Aircraft Oil
Aircraft Rentals
Other Supplies
Insur. Purch. - General
Empl. Benefits and Pensions
Injuries, Loss and Damage
Taxes-Payroll
Taxes-Other Than Payroll
Other Empese 3,953,341 845,496 5147 151,300 68,601 5155.1 1,615,106 852,674 148,181 5157 614,251 244,191 411,661 2,581,598 244,191 159,128 669,056 5158 215,144 37.389 411,661 159,128 215,144 2,581,598 669,056 1,629,383 24,509 4,752 16,832 44,281,846 12,164,107 27,362,575 5171 Other Expense 2,925 4,755,164 Total Flying Operations 5199 DIRECT MAINTENANCE-FLIGHT EQUIP Maint Airf. Labor Maint Eng. Labor Maint Airf. Outside Rep. 5225.2 148,191 144,415 1,217,327 3,217 559 2,918,319 20.928.499 5243 1 Maint Airi. Outside Rep.
Maint Eng. Outside Rep.
Maint AC Interch. Chrgs-O/S
Maint Materials - Airframe
Maint Materials - Engines 495 5243.2 5243.7 1,990,514 1,987,169 2,850 1,102,933 1,146,179 5246.1 5246.2 70,906 69,505 1,194 207 Maint Materials - Engines Maint Airfrm Airworth. Provs. Maint Airfrm O/H Deferred Maint AC Eng. Airworth. Prov Maint AC Eng. O/H Def. (cr.) Total Dir Maint-Flt.Eqpt 5272.6 5272.8 6,119,035 16,979.067 2,950,678 5278 26,048,780 APPL. MAINT BURDEN FLT. EQ. Total Flt. Eq. Maint. (Memo) 3,315,590 5279.6 6.897.890 19.140.228 3,326,252 5299 29.364.370 0 0 0 7073.9 NET OBSL & DETER. - EXP. PARTS DEPRECIATION - FLIGHT EQUIPMENT Depr. Airframes
Depr. Airframe Engines
Depr. Airframe Parts
Depr. Engine Parts 13.903.221 13.469.096 369.852 64,273 7075.1 7075.2 7075.3 7075.4 357,870 60,504 1,968 343 Depr. Airframe Parts
Depr. Engine Parts
Depr. Other Flt Eqp.
Amort. Cap. Leases Flt.Eqpt.
EXPENSE OF INTERCHANGE AIRCRAFT
Exp. of Interch. AC- Flt. Ops
Exp. of Interch. AC- Maint. 0 118,114 100,619 17,487 7075.5 7076.1 740,988 740,988 0 0 0 7098.1 7098.2 7098.9 Total Aircraft Operating Expens 88,829,224 33,690,463 46,975,242 8,163,519 OTHER DEPRECIATION & AMORTIZATI Amortization Developmental &Pre Amortization Other Intangibles Depreciation Hangar & Maint. Eq Depreciation Ground Property 7074.1 506,229 7074.2 7075.8 7075.9 19,852 890,223

69,972

7076.2

Amort. Capital Leases Other

AIRCRAFT OPERATING EXP Sch. P-5.2 Grp II & III Otr: September 30, 2000 Air Carrier: Hawaiian Airlines
Air Carrier: Hawaiian Airlines
FLYING OPERATIONS
FLYING OPERATIONS   10   10   10   10   10   10   10   1
FLYING OPERATIONS   10   10   10   10   10   10   10   1
DIRECT MAINTENANCE-FIGHT EQUIP   25,833   11,000   14,833   5225.2   Maint Eng. Labor   585   249   336   5225.2   Maint Eng. Labor   585   249   336   5243.1   Maint Airf. Outside Rep.   3,052,625   1,299,813   1,752,812   5243.2   Maint Eng. Outside Rep.   518   221   227   5243.7   Maint AC Interch. Chrgs-O/S   0   0   0   0   0   0   0   0   0
DIRECT MAINTENANCE-FIGHT EQUIP   S25,833   11,000   14,833   5225.2   Maint Alrf. Labor   585   249   336   5232.2   Maint Eng. Labor   585   249   336   5243.1   Maint Airf. Outside Rep.   3,052,625   1,299,813   1,752,812   5243.2   Maint Eng. Outside Rep.   518   221   227   5243.7   Maint AC Interch. Chrgs-O/S   0   0   0   0   0   0   0   0   0
DIRECT MAINTEMANCE-FIGHT EQUIP   25,833   11,000   14,833   5225.1   Maint Airf. Labor   585   249   336   5225.2   Maint Eng. Labor   585   249   336   5243.1   Maint Airf. Outside Rep.   3,052,625   1,299,813   1,752,812   5243.2   Maint Eng. Outside Rep.   518   221   227   5243.7   Maint AC Interch. Chrgs-O/S   0   0   0   0   0   0   0   0   0
Direct Maint Mart. Labor   25,833   11,000   14,833   5225.1   Maint Airf. Labor   585   249   336   5243.1   Maint Eng. Labor   585   249   336   5243.1   Maint Airf. Outside Rep.   3,052,625   1,299,813   1,752,812   5243.2   Maint Eng. Outside Rep.   518   221   227   5243.7   Maint AC Interch. Chrgs-O/S   0   0   0   0   0   0   0   0   0
Direct Maint Mart. Labor   25,833   11,000   14,833   5225.1   Maint Airf. Labor   585   249   336   5243.1   Maint Eng. Labor   585   249   336   5243.1   Maint Airf. Outside Rep.   3,052,625   1,299,813   1,752,812   5243.2   Maint Eng. Outside Rep.   518   221   227   5243.7   Maint AC Interch. Chrgs-O/S   0   0   0   0   0   0   0   0   0
DIRECT MAINTENANCE-FLIGHT EQUIP   25,833   11,000   14,833   1225.1   Maint Airf. Labor   585   249   336   5225.2   Maint Eng. Labor   585   249   336   5243.1   Maint Airf. Outside Rep.   3,052,625   1,299,813   1,752,812   5243.2   Maint Eng. Outside Rep.   518   221   297   5243.7   Maint AC Interch. Chrgs-0/S   0   0   0   0   0   0   0   0   0
Direct Maint Mart. Labor   25,833   11,000   14,833   5225.1   Maint Airf. Labor   585   249   336   5243.1   Maint Eng. Labor   585   249   336   5243.1   Maint Airf. Outside Rep.   3,052,625   1,299,813   1,752,812   5243.2   Maint Eng. Outside Rep.   518   221   227   5243.7   Maint AC Interch. Chrgs-O/S   0   0   0   0   0   0   0   0   0
Direct Maint Mart. Labor   25,833   11,000   14,833   5225.1   Maint Airf. Labor   585   249   336   5243.1   Maint Eng. Labor   585   249   336   5243.1   Maint Airf. Outside Rep.   3,052,625   1,299,813   1,752,812   5243.2   Maint Eng. Outside Rep.   518   221   227   227   5243.7   Maint AC Interch. Chrgs-O/S   0   0   0   0   0   0   0   0   0
DIRECT MAINTENANCE-FLIGHT EQUIP   25,833   11,000   14,833   5225.1   Maint Eng. Labor   585   249   336   5243.1   Maint Eng. Labor   585   249   336   5243.1   Maint Eng. Labor   585   249   336   5243.1   Maint Eng. Outside Rep.   518   221   221   297   5243.7   Maint Eng. Outside Rep.   518   221   227   224   724   724   724   725   724   725   724   727
Direct Maint Mart. Labor   25,833   11,000   14,833   5225.1   Maint Airf. Labor   585   249   336   5243.1   Maint Eng. Labor   585   249   336   5243.1   Maint Airf. Outside Rep.   3,052,625   1,299,813   1,752,812   5243.2   Maint Eng. Outside Rep.   518   221   227   5243.7   Maint AC Interch. Chrgs-O/S   0   0   0   0   0   0   0   0   0
Direct Maint Mart. Labor   25,833   11,000   14,833   5225.1   Maint Airf. Labor   585   249   336   5243.1   Maint Eng. Labor   585   249   336   5243.1   Maint Airf. Outside Rep.   3,052,625   1,299,813   1,752,812   5243.2   Maint Eng. Outside Rep.   518   221   227   5243.7   Maint AC Interch. Chrgs-O/S   0   0   0   0   0   0   0   0   0
Direct Maint Mart. Labor   25,833   11,000   14,833   5225.1   Maint Airf. Labor   585   249   336   5243.1   Maint Eng. Labor   585   249   336   5243.1   Maint Airf. Outside Rep.   3,052,625   1,299,813   1,752,812   5243.2   Maint Eng. Outside Rep.   518   221   227   5243.7   Maint AC Interch. Chrgs-O/S   0   0   0   0   0   0   0   0   0
Direct Maint Mart. Labor   25,833   11,000   14,833   5225.1   Maint Airf. Labor   585   249   336   5243.1   Maint Eng. Labor   585   249   336   5243.1   Maint Airf. Outside Rep.   3,052,625   1,299,813   1,752,812   5243.2   Maint Eng. Outside Rep.   518   221   227   5243.7   Maint AC Interch. Chrgs-O/S   0   0   0   0   0   0   0   0   0
Direct Maint Mart. Labor   25,833   11,000   14,833   5225.1   Maint Airf. Labor   585   249   336   5243.1   Maint Eng. Labor   585   249   336   5243.1   Maint Airf. Outside Rep.   3,052,625   1,299,813   1,752,812   5243.2   Maint Eng. Outside Rep.   518   221   227   227   5243.7   Maint AC Interch. Chrgs-O/S   0   0   0   0   0   0   0   0   0
Direct Maint Marthannes-Filtent Equil
Direct Maint Mark Labor   25,833   11,000   14,833   5225.1   Maint Eng. Labor   585   249   336   5243.1   Maint Eng. Labor   585   249   336   5243.1   Maint Eng. Labor   585   249   336   5243.1   Maint Eng. Outside Rep.   3,052,625   1,299,813   1,752,812   5243.7   Maint Eng. Outside Rep.   518   221   297   5243.7   Maint Eng. Outside Rep.   0 0 0 0 0 0   0   0 0   0 0   0 0   0
Direct Maint Mark Labor   25,833   11,000   14,833   5225.1   Maint Eng. Labor   585   249   336   5243.1   Maint Eng. Labor   585   249   336   5243.1   Maint Eng. Labor   585   249   336   5243.1   Maint Eng. Outside Rep.   3,052,625   1,299,813   1,752,812   5243.7   Maint Eng. Outside Rep.   518   221   297   5243.7   Maint Eng. Outside Rep.   0 0 0 0 0 0   0   0 0   0 0   0 0   0
DIRECT MAINTENANCE-FLIGHT EQUIP   25,833   11,000   14,833   5225.1   Maint Airf. Labor   585   249   336   5243.1   Maint Airf. Outside Rep.   3,052,625   1,299,813   1,752,812   5243.2   Maint Airf. Outside Rep.   518   221   227   297   5243.7   Maint Rg. Outside Rep.   518   221   2297   5243.7   Maint AC Interch. Chrgs-O/S   0   0   0   0   0   0   0   0   0
5279.6 APPL MAINT BURDEN FLT. EQ. 392,859 167,280 225,579 5299 Total Flt. Eq. Maint. (Memo) 3,479,335 1,481,507 1,997,828 7073.9 NET OBSL & DETER EXP. PARTS 0 0 0
5279.6 APPL MAINT BURDEN FUT. EQ. 392,859 167,280 225,579 5299 Total Flt. Eq. Maint. (Memo) 3,479,335 1,481,507 1,997,828 7073.9 NET OBSL & DETER EXP. PARTS 0 0 0
5279.6 APPL MAINT BURDEN FLT. EQ. 392,859 167,280 225,579 5299 Total Flt. Eq. Maint. (Memo) 3,479,335 1,481,507 1,997,828 7073.9 NET OBSL & DETER EXP. PARTS 0 0 0
5279. APPL. MAINT BURDER FLT. EQ. 392,859 167,280 225,579 5299 Total Flt. Eq. Maint. (Memo) 3,479,335 1,481,507 1,997,828 7073.9 NET OBSL & DETER EXP. PARTS 0 0 0
5279.6 APPL MAINT BURDEN FUT. EQ. 392,859 167,280 225,579 5299 Total Flt. Eq. Maint. (Memo) 3,479,335 1,481,507 1,997,828 7073.9 NET OBSL & DETER EXP. PARTS 0 0 0
5279.6 APPL MAINT BURDEN FUT. EQ. 392,859 167,280 225,579 5299 Total Flt. Eq. Maint. (Memo) 3,479,335 1,481,507 1,997,828 7073.9 NET OBSL & DETER EXP. PARTS 0 0 0
5279.6 APPL MAINT BURDEN FUT. EQ. 392,859 167,280 225,579 5299 Total Flt. Eq. Maint. (Memo) 3,479,335 1,481,507 1,997,828 7073.9 NET OBSL & DETER EXP. PARTS 0 0 0
5279.6 APPL MAINT BURDEN FLT. EQ. 392,859 167,280 225,579 5299 Total Flt. Eq. Maint. (Memo) 3,479,335 1,481,507 1,997,828 7073.9 NET OBSL & DETER EXP. PARTS 0 0 0
5279.6 APPL MAINT BURDEN FLT. EQ. 392,859 167,280 225,579 5299 Total Flt. Eq. Maint. (Memo) 3,479,335 1,481,507 1,997,828 7073.9 NET OBSL & DETER EXP. PARTS 0 0 0
5279.6 APPL MAINT BURDEN FLT. EQ. 392,859 167,280 225,579 5299 Total Flt. Eq. Maint. (Memo) 3,479,335 1,481,507 1,997,828 7073.9 NET OBSL & DETER EXP. PARTS 0 0 0
5279.6 APPL MAINT BURDEN FLT. EQ. 392,859 167,280 225,579 5299 Total Flt. Eq. Maint. (Memo) 3,479,335 1,481,507 1,997,828 7073.9 NET OBSL & DETER EXP. PARTS 0 0 0
5279.6 APPL MAINT BURDEN FLT. EQ. 392,859 167,280 225,579 5299 Total Flt. Eq. Maint. (Memo) 3,479,335 1,481,507 1,997,828 7073.9 NET OBSL & DETER EXP. PARTS 0 0 0
5279.6 APPL MAINT BURDEN FLT. EQ. 392,859 167,280 225,579 5299 Total Flt. Eq. Maint. (Memo) 3,479,335 1,481,507 1,997,828 7073.9 NET OBSL & DETER EXP. PARTS 0 0 0
7073.9 NET OBSL & DETER EXP. PARTS 0 0 0
7073.9 NET OBSL & DETER EXP. PARTS 0 0 0
DEDDEGLARIAN BLIGHT BOLLDMINE
DEPRECIATION * FLIGHT EQUIPMENT  7075 1 Depr Airfrage 67 233 20 620 20 606
7075.2 Depr Nirgraft Engines 07,233 28,528 38,505
7075.2 Depr. Afferage Barts 357 152 205
7075 4 Denr Proine Parts 0 0 0
7075.5 Depr. Other Fit Eco. 18,290 7,788 10,502
7076.1 Amort. Cap. Leases Flt. Egpt. 0 0 0
EXPENSE OF INTERCHANGE AIRCRAFT
7098.1 Exp. of Interch. AC- Flt. Ops 0 0
7098.2 Exp. of Interch. AC- Maint. 0 0 0
DEPRECIATION - FLIGHT EQUIPMENT
7098.9 Total Aircraft Operating Expens 8,539,215 3,636,012 4,903,203
OTHER DEPRECIATION & AMORTIZATI
7074.1 Amortization Developmental &Pre 70,342
7074.2 Amortization Other Intangibles 0
7075.8 Depreciation Hangar & Maint. Eq 2,758
7075.9 Depreciation Ground Property 123,698
OTHER DEPRECIATION & AMORTIZATI AMORTIZATION Developmental kPre 70,342 AMORTIZATION Developmental kPre 70,342 AMORTIZATION Other Intangibles 0 Depreciation Hangar & Maint. Eq 2,758 Depreciation Ground Property 123,698 Amort. Capital Leases Other 9,723

## OPERATING EXPENSES BY OBJECTIVE GROUPING

Quarter Ended: September 30, 2000 Schedule P-6 LINE# DESCRIPTION	- L	AMOUNT
SALARIES & REL. FRINGE BENEFIT SALARIES: Line 3 General Mgmt. Per. Line 4 Flight Personnel Line 5 Maintenance Labor Line 6 Aircr. & Traffic Hndl. Per. Line 7 Other Personnel Line 8 Total Salaries RELATED FRINGE BENEFITS Line 10 Personnel Expense Line 11 Empl. Benefits & Pensions Line 12 Payroll Taxes Line 13 Total Fringe Benefits Line 14 Total Salaries & Benefits		1,136,470 13,636,291 2,603,315 7,874,806 5,366,484 30,617,366  1,615,002 5,921,286 2,090,780 9,627,068 40,244,434
MATERIALS PURCHASED Line 16 Aircraft Fuel & Oil Line 17 Maintenance Materials Line 18 Passenger Food Line 19 Other Materials Line 20 Total Materials	<u>,</u>	29,401,662 3,123,811 3,547,901 1,917,427 37,990,801
SERVICES PURCHASED Line 22 Advertising & Other Promotion Line 23 Communications Line 24 Insurance Line 25 Outside Flight Eqpt. Maint. Line 26 Traffic Commissions - Passenger Line 27 Traffic Commissions - Cargo Line 28 Other Services Line 29 Total Services	e ·	3,605,217 818,750 755,491 23,245,818 3,042,730 7,092 13,010,194 44,485,292
Line 30 LANDING FEES Line 31 RENTALS Line 32 DEPRECIATION Line 33 AMORTIZATION Line 34 OTHER Line 35 TRANSPORT RELATED EXPENSES Line 36 TOTAL OPERATING EXPENSES		2,504,755 6,813,227 15,352,095 1,317,189 3,214,739 619,885 152,542,417

# OPERATING EXPENSES BY OBJECTIVE GROUPING

Quarter Schedule LINE#	DECCDIDTOM	Air Carrier: Operation :	HAP AMOUNT
Line 5 Line 6 Line 7 Line 8	SALARIES & REL. FRINGE BENEFIT SALARIES: General Mgmt. Per. Flight Personnel Maintenance Labor Aircr. & Traffic Hndl. Per. Other Personnel Total Salaries RELATED FRINGE BENEFITS Personnel Expense		134,488 1,421,136 107,644 931,894 625,873 3,221,035
Line 11	Empl. Benefits & Pensions Payroll Taxes Total Fringe Benefits		664,609 237,819 1,567,037 4,788,072
Line 17 Line 18	MATERIALS PURCHASED Aircraft Fuel & Oil Maintenance Materials Passenger Food Other Materials Total Materials		3,464,416 232,560 419,854 226,906 4,343,736
Line 22 Line 23 Line 24 Line 25 Line 26 Line 27 Line 28 Line 29	Communications Insurance Outside Flight Eqpt. Maint. Traffic Commissions - Passenge: Traffic Commissions - Cargo	r	426,637 96,890 38,046 3,091,819 360,073 839 1,549,629 5,563,933
Line 30 Line 31 Line 32 Line 33 Line 34 Line 35 Line 36	DEPRECIATION AMORTIZATION OTHER TRANSPORT RELATED EXPENSES		296,409 821,835 212,336 80,065 217,953 73,356 16,397,695

# OPERATING EXPENSES BY OBJECTIVE GROUPING

Schedule		Air Carrier: Operation :	
Line 8 Line 10	SALARIES & REL. FRINGE BENEFIT SALARIES: General Mgmt. Per. Flight Personnel Maintenance Labor Aircr. & Traffic Hndl. Per. Other Personnel Total Salaries RELATED FRINGE BENEFITS Personnel Expense		1,270,958 15,057,427 2,710,959 8,806,700 5,992,357 33,838,401 2,279,611
Line 11 Line 12 Line 13 Line 14	Payroll Taxes Total Fringe Benefits		6,585,895 2,328,599 11,194,105 45,032,506
Line 16 Line 17 Line 18 Line 19 Line 20	Maintenance Materials Passenger Food		32,866,078 3,356,371 3,967,755 2,144,333 42,334,537
Line 22 Line 23 Line 24 Line 25 Line 26 Line 27 Line 28 Line 29	SERVICES PURCHASED Advertising & Other Promotion Communications Insurance Outside Flight Eqpt. Maint. Traffic Commissions - Passenge: Traffic Commissions - Cargo Other Services Total Services	r	4,031,854 915,640 793,537 26,337,637 3,402,803 7,931 14,559,823 50,049,225
Line 30 Line 31 Line 32 Line 33 Line 34 Line 35 Line 36	LANDING FEES RENTALS DEPRECIATION AMORTIZATION OTHER TRANSPORT RELATED EXPENSES TOTAL OPERATING EXPENSES		2,801,164 7,635,062 15,564,431 1,397,254 3,432,692 693,241 168,940,112

## OPERATING EXPENSES BY FUNCTIONAL GROUPING

Quarter Schedule LINE#	DESCRIPTION	Air Carrier: Operation :	HAD AMOUNT
Line 2	AIRCRAFT OPER. EXPENSES (DIRECT Aircraft Operating Expenses	")	88,829,224
Line 5 Line 6 Line 7 Line 8	SERV., SALES & GEN.OP.(INDIRECT PASSENGER SERVICE EXPENSE: Flight Attendant Expense Food Expense Other In-Flight Expense Total Passenger Service Exp.	')	9,156,968 3,547,901 3,878,835 16,583,704
Line 10 Line 11 Line 12 Line 13	Control Expense Landing Fees		3,637,459 1,552,008 2,504,755 7,694,222
Line 15 Line 16 Line 17 Line 18	Not Directly Assignable		6,438,647 2,053,029 4,536,903 13,028,579
Line 20 Line 21 Line 22 Line 23	RESERVATIONS AND SALES EXPENSE: Directly Assignable-Psgr. Directly Assignable-Cargo Not Directly Assignable Total Reservat. & Sales Exp.		6,827,856 7,092 3,271,833 10,106,781
Line 25 Line 26 Line 27 Line 28	ADVERTISING & PUBLICITY EXPENSE Directly Assignable- Psgr. Directly Assignable- Cargo Not Directly Assignable Total Advertising & Prom. Exp	2:	0 0 3,836,674 3,836,674
Line 29	GENERAL & ADMINISTRATIVE EXPENS	SE	8,671,511
Line 31 Line 32 Line 33	MAINT. & DEPRECGROUND PROP.& Maintenance Ground Prop.&Eqpt. Depreciation Ground Prop.&Eqpt Total Maint.&Depr Ground P&E	EQ.	1,685,561 890,223 2,575,784
Line 34 Line 35 Line 36 Line 37	DEPR. EXPENSE - MAINTENANCE EQ. AMORT. (OTHER THAN FLIGHT EQ.) TOTAL SVCING, SALES & GEN.OP.EXP TRANSPORT RELATED EXPENSES		19,852 576,201 63,093,308 619,885
Line 38	TOTAL OPERATING EXPENSES		152,542,417

## OPERATING EXPENSES BY FUNCTIONAL GROUPING

Schedule	Ended: September 30, 2000 P-7 DESCRIPTION	Air Carrier: Operation :	Pacific	HAP AMOUNT
Line 2	AIRCRAFT OPER. EXPENSES (DIRECT Aircraft Operating Expenses	?)		8,539,215
Line 5 Line 6 Line 7 Line 8	SERV., SALES & GEN.OP.(INDIRECT PASSENGER SERVICE EXPENSE: Flight Attendant Expense Food Expense Other In-Flight Expense Total Passenger Service Exp.	7)		1,083,623 419,854 459,016 1,962,493
Line 10 Line 11 Line 12 Line 13	Landing Fees			237,583 96,213 296,409 630,205
Line 15 Line 16 Line 17 Line 18	Not Directly Assignable			761,941 242,953 536,891 1,541,785
Line 20 Line 21 Line 22 Line 23				807,999 839 387,184 1,196,022
Line 25 Line 26 Line 27 Line 28	ADVERTISING & PUBLICITY EXPENSE Directly Assignable- Psgr. Directly Assignable- Cargo Not Directly Assignable Total Advertising & Prom. Exp	Ξ:		0 0 454,027 454,027
Line 29	GENERAL & ADMINISTRATIVE EXPENS	SE		1,026,175
Line 31 Line 32 Line 33	MAINT. & DEPRECGROUND PROP.8 Maintenance Ground Prop.&Eqpt. Depreciation Ground Prop.&Eqpt Total Maint.&Depr Ground P&E	kΕQ.		767,896 123,698 891,594
Line 34 Line 35 Line 36 Line 37	DEPR. EXPENSE - MAINTENANCE EQ. AMORT. (OTHER THAN FLIGHT EQ.) TOTAL SVCING, SALES & GEN.OP.EXF TRANSPORT RELATED EXPENSES			2,758 80,065 7,785,124 73,356
Line 38	TOTAL OPERATING EXPENSES			16,397,695

## OPERATING EXPENSES BY FUNCTIONAL GROUPING

Schedule	Ended: September 30, 2000 P-7 DESCRIPTION	Air Carrier: Operation :	System	HAS AMOUNT
Line 2	AIRCRAFT OPER. EXPENSES (DIRECT Aircraft Operating Expenses	·)		97,368,439
Line 5 Line 6 Line 7 Line 8	SERV., SALES & GEN.OP.(INDIRECT PASSENGER SERVICE EXPENSE: Flight Attendant Expense Food Expense Other In-Flight Expense Total Passenger Service Exp.	·)		10,240,591 3,967,755 4,337,851 18,546,197
Line 11	PASSENGER SERVICING EXPENSE: Line Servicing Expense Control Expense Landing Fees Total Aircraft Servicing Exp.			3,875,042 1,648,221 2,801,164 8,324,427
Line 15 Line 16 Line 17 Line 18	TRAFFIC SERVICING EXPENSE: Directly Assignable- Psgr. Directly Assignable- Cargo Not Directly Assignable Total Traffic Servicing Exp.			7,200,588 2,295,982 5,073,794 14,570,364
Line 20 Line 21 Line 22 Line 23	RESERVATIONS AND SALES EXPENSE: Directly Assignable- Psgr. Directly Assignable- Cargo Not Directly Assignable Total Reservat. & Sales Exp.			7,635,855 7,931 3,659,017 11,302,803
Line 25 Line 26 Line 27 Line 28	ADVERTISING & PUBLICITY EXPENSE Directly Assignable - Psgr. Directly Assignable - Cargo Not Directly Assignable Total Advertising & Prom. Exp	:		0 0 4,290,701 4,290,701
Line 29	GENERAL & ADMINISTRATIVE EXPENS	E		9,697,686
Line 31 Line 32 Line 33	MAINT. & DEPRECGROUND PROP.& Maintenance Ground Prop.&Eqpt. Depreciation Ground Prop.&Eqpt Total Maint.&Depr Ground P&E	EQ.		2,453,457 1,013,921 3,467,378
Line 34 Line 35 Line 36 Line 37	DEPR. EXPENSE - MAINTENANCE EQ. AMORT. (OTHER THAN FLIGHT EQ.) TOTAL SVCING, SALES & GEN.OP.EXP TRANSPORT RELATED EXPENSES			22,610 656,266 70,878,432 693,241
Line 38	TOTAL OPERATING EXPENSES			168,940,112